



SINGULUS TECHNOLOGIES AG

- Q2 2009 Report -

July 31, 2009

Agenda

Financial Figures Q2 2009

Optical Disc

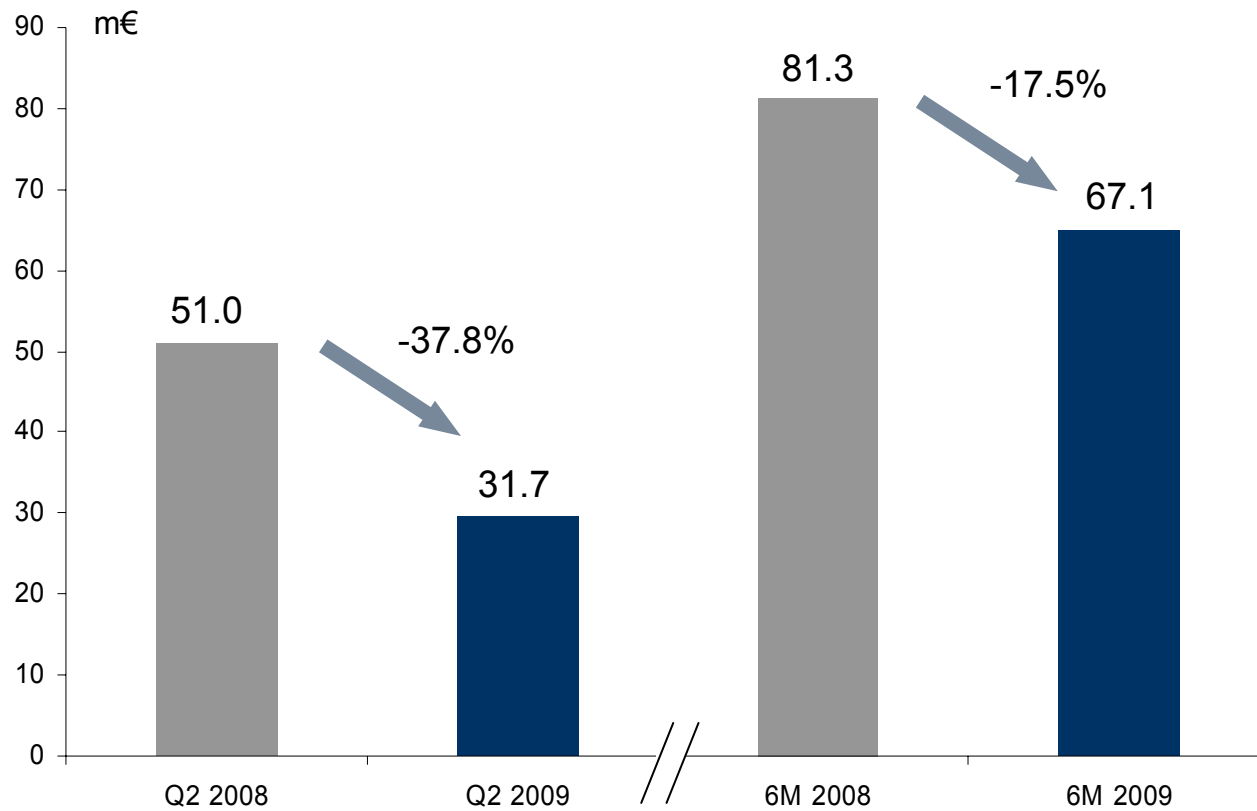
Solar



Financial Overview

in million €	Q2 2008	Q2 2009
Revenues	51.0	31.7
Order Intake	70.8	23.4
Order Backlog	129.7	43.9
EBIT	-2.0	-5.7
EBITDA	4.6	-0.6
Profit Before Tax	-3.9	-7.0
Net Profit	-3.2	-7.8
Operating Cash Flow	6.1	3.5
Total Assets (YE)	424.6	380.5

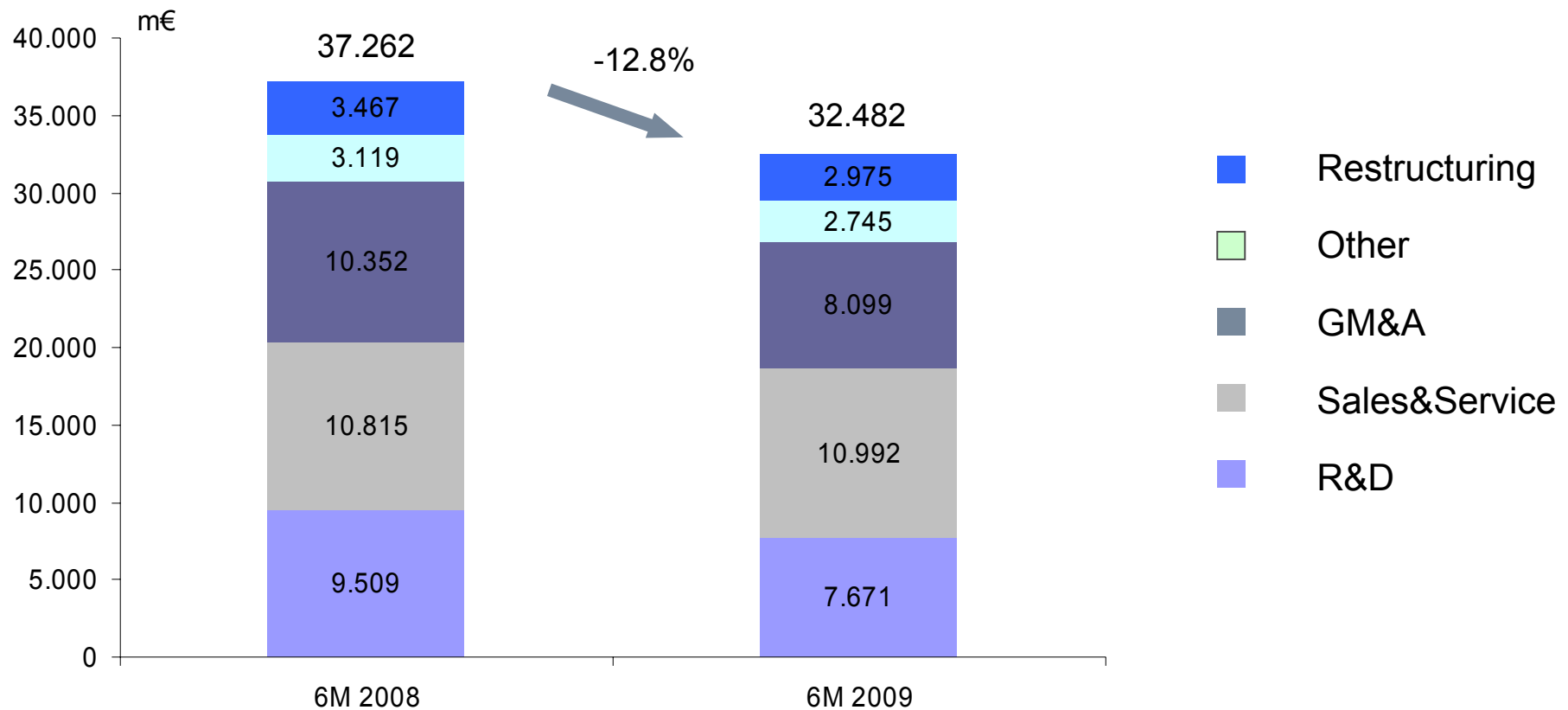
Sales (Q2 / 6M 2009)



Profit & Loss Statement

in million €	Q2 2008	Q2 2009
Gross Revenue	51.0	31.7
Net Revenue	49.8	31.3
Gross Profit (in % of Net Revenues)	13.5 (27.1%)	10.3 (32.9%)
OPEX (Total)	-15.5	-16.0
-R+D	-4.7	-3.9
-Sales & Customer Service	-4.7	-5.5
-GM & A	-4.6	-3.9
-Other Income/Expenses	-1.5	-2.6
EBIT	-2.0	-5.7
Net Income	-3.2	-7.8
EPS (basic)	-0.10	-0.21

Operating Expenses*



*Before Badwill from Oerlikon in Q1 2008 (15.6 m€)

Balance Sheet Structure

in million €	YE 2008	6M 2009
Cash and Cash Equivalents	40.1	23.2
Total Receivables	85.7	64.9
Total Inventories	93.4	92.4
Non Current Assets	200.9	195.4
Others	4.5	4.5
Total Assets	424.6	380.5
Total Current Liabilities	79.1	49.5
Total Non-Current Liabilities	99.0	98.7
Total Shareholders' Equity	245.5	231.2
Others	1.0	1.0
Equity and Liabilities*	424.6	380.5

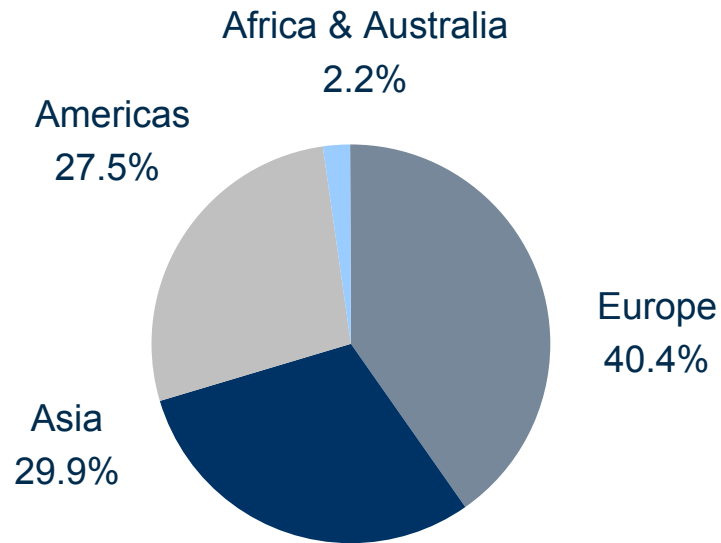
* Thereof bank loans: 21.7 m€

Cashflow Development

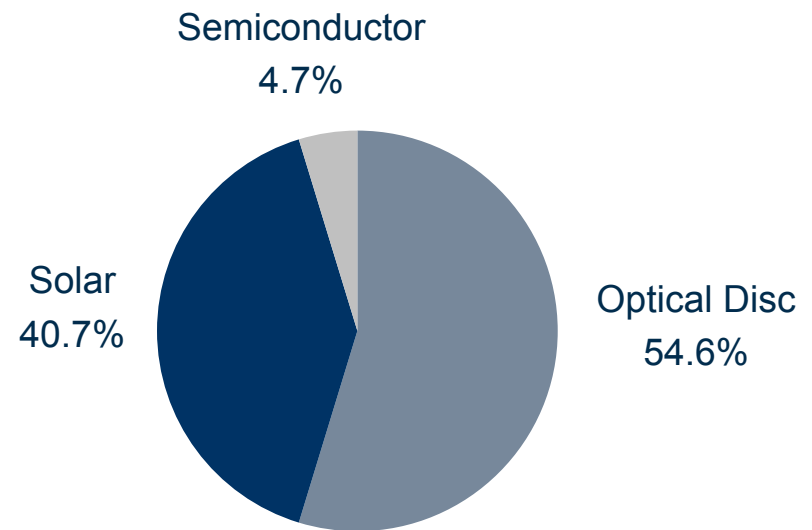
in million €	6M 2008	6M 2009
Cashflow from Operating Activities	6.1	3.5
Cashflow from Investing Activities	-14.7	-6.0
Cashflow from Financing Activities	7.8	-13.8
Effect of Exchange Rate Changes	-0.9	-0.6
Total Cashflow	-1.7	-16.9
Cash and Cash Equivalents at the Beginning of the Period	37.0	40.1
Cash and Cash Equivalents at the End of the Period	35.2	23.2
Debt	31,9	21.7
Net Cash	3,3	1.5

Sales Split 6M 2009

... by region



... by product



Employees

	YE 2008	6M 2009	Change
HamaTech	98	68	-30
STANGL	172	176	+4
SINGULUS	452	364	-88
SINGULUS Group	722	608	-114
Domestic	515	444	-71
Abroad	207	164	-43

Further Restructuring

- Restructuring efforts still necessary to address crisis requirements
- Market environment of Optical Disc and Solar still difficult
- No fundamental change expected during 2009
- Reduced cost base will lead us back to better financial figures after 2009
- Next steps: evaluate and realize restructuring efforts and effects
 - Headquarters Kahl
 - Sales and Service units worldwide
 - Mastering
 - Solar business

Restructuring – financial implications

- Expenses for social plan:
 - Q1 2009: 3.0 m€
 - Q3 2009: 7.0 – 7.5 m€
- Savings in 2010:
 - 6.5 m€ (from personnel expenses, Q1 2009 adjustments)
 - 11.5 m€ (from personnel expenses, Q3 2009 adjustments)
 - 4.4 m€ (from operating expenses, Q3 2009 adjustments)

Agenda

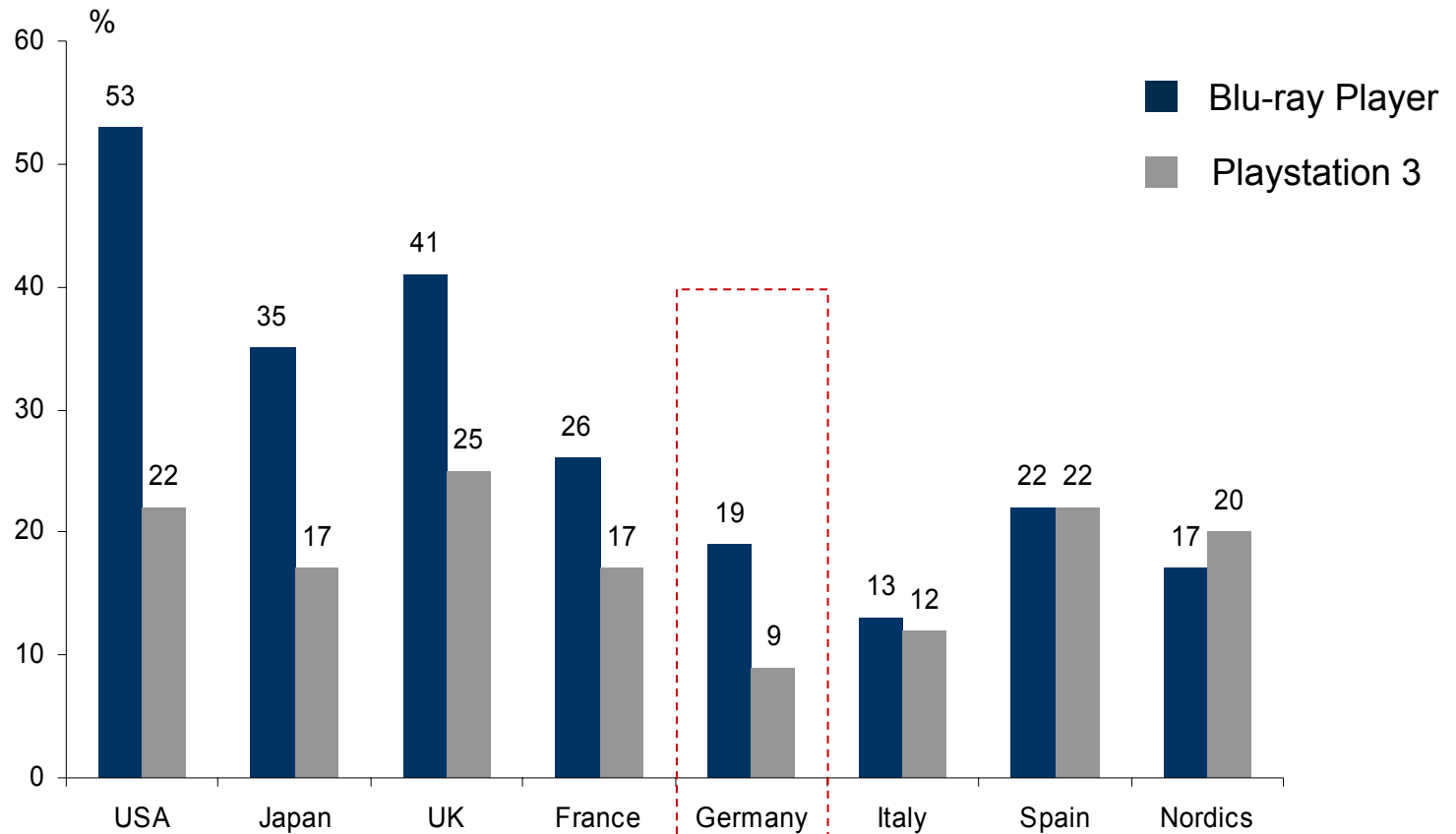
Financial Figures Q2 2009

Optical Disc

Solar

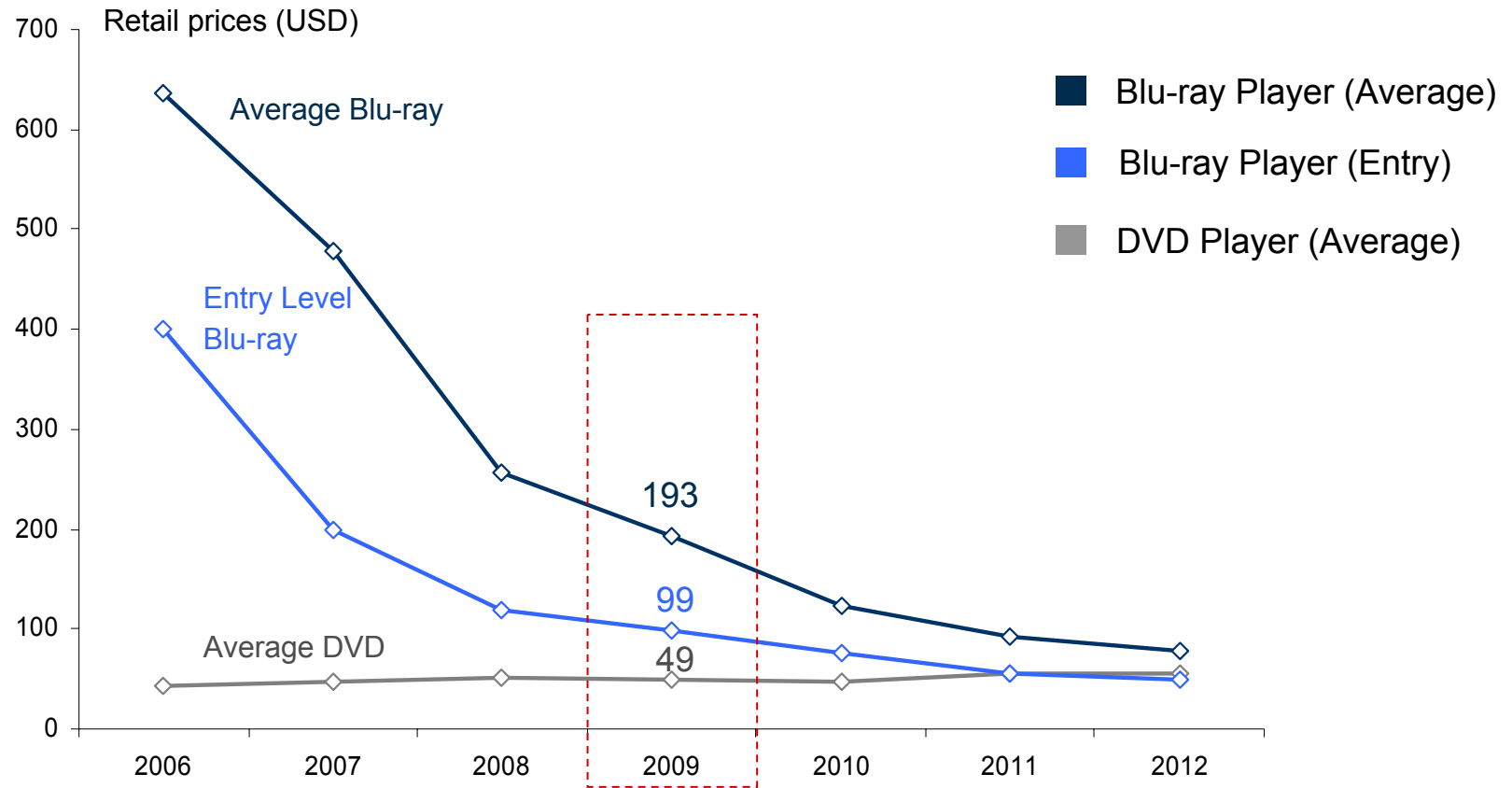


Expected Household Penetration by 2012



Source: Futuresource Consulting, July 2009

Hardware Prices USA



Source: Futuresource Consulting, July 2009

Conclusions for Optical Disc Business

- Packaged media is still the dominant format for home entertainment
- Online activities growing, but on a small base and much is free content
- Hollywood studios under pressure to maintain revenues
- Blu-ray is the key driver for growth in the media business over the next years
- No trigger from CD/DVD replace investments
- Strong decline in DVD and constantly growing - but still small - Blu-ray market

Agenda

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SINGULAR - First shipping in 2009



- One of the few modular systems in the market
- New generation of machine concept with strong interest in the market
- Addresses the needs of future cell concepts
- Low cost of ownership

Next steps:

- First shipping to solar company planned in Q3/Q4
- Further optimizations of efficiency to gain prove for production

Innovative Approach - ILGAR

- Increasing interest in thin-film technology
- Innovative technology to substitute toxic materials
- Strong market demand for ILGAR (Ion Layer Gas Reaction)

Advantages:

1. Cadmium free CIS moduls
2. Less use of raw materials
3. Fast process

Key Takeaways

- Economic environment in 2009 will inevitably lead to postponement in growth
- Evident growth potential for Optical Disc and Solar as the strategic focuses
- Combined technological leadership and customer benefits will remain key pillars for all products and services

Short & Mid-Term Goals

Solar

- Cooperation with a key customer to access the solar market with SINGULAR and LINEA
- Become a front end supplier in the SI Cell market
- Addressing the strong growing Thin-film market in the US
- Fast adaption of new cell concepts and processes (e.g. ILGAR)
- R&D initiative to boost solar Know-how

Optical Disc

- Partnering with independent Replicators
- Support a initiative by Media-Tech Association to reach:
 - Faster market acceptance
 - Reduce barriers for independent studios
 - Lower license and AACCS fees
- Be a front runner in the Blu-ray business

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